

## Tender 2 of 2010/11 – Supply & Delivery of a Wheel Loader

<b>Tenderer</b>	<b>Westrac P/L 1 Wilson Road Bunbury WA</b>	<b>Komatsu Australia P/L 33 McCombe Rd Bunbury WA 6230</b>	<b>BT Equipment P/L 50 Gt Eastern Hwy South Guildford 6055</b>	<b>McIntosh &amp; Son WA Unit 2, 191 Chester Pass Rd Albany 6330</b>	<b>Hitachi Construction Machinery Australia 111 McDowell ST Welshpool 6106</b>	<b>GCM Agencies P/L 34 Beaumont Road Mt Kuring- Gai NSW 2080</b>
Make & Model	Caterpillar 924H	Komatsu WA250PZ-6	Kawasaki 70 zv	Case 621E	John Deere 544K	Lonking CDM835
Operational Weight	11,500-12,500kg	12,855kg	16,000kg	12,500	12,802	11,620
Hydraulics	Cat Load Sensing/ Pressure compensation	Hydraumind Hydraulics	Gear Pumps	Closed centered pressure/flow compensated		Eaton Hydraulics
Engine Power (Kw)	96kW 129hp	6.69L 104kW 140hp 2000 torque/rpm	6.7L 114kw 193hp 1400 torque/rpm	6.7L 128kw 172hp 1600 torque/rpm	6.8L 125kw 167hp 1600 torque/rpm	5.9L 130kw 174hp 1500 torque/rpm
Transmission	4 Forward/3 Reverse	4 Forward/4 Reverse	4 Forward/4 Reverse	4 Forward/3 Reverse	4 Forward/4 Reverse	3 Forward/3 Reverse
Tyres	20.5 R25 radial	Bridgestone 20.5 R25 L3	23.5 R25	Michelin 20.5 R25 XHA	Bridgestone 20.5 R25 Radials	17.5-25 E3 12PR
Min Turn Radius	5104 mm	5175mm	6040mm	5245mm		5500mm
Fuel Tank	225 Litres	186 Litres	270 Litres	246 Litres	325 litres	200 litres
Air Conditioning	Standard	Komatsu	Denso	Sanden	Denso	Hangzhou
Window Tinting	Local	Protec Premium	Northwest Tint	As required	Darkest allowable to comply with RTA.	Sun- tec USA
External Mirrors		Standard	Included	Included	Included	Included
Fire Extinguisher	\$400	Included	Included	\$363	Included	Included
Workshop Manuals	\$2,800	Included	Included	Included	Included	Included
Stereo radio cassette CD	\$950	Included	Included	\$500	Included	Included
Heavy duty cloth seat covers*	\$275	Included	Included	\$660	Included	Included
Floor Coverings*	Standard	Standard	Included	Included	Included	Included
Convertor*		Included	Included	Included	Included	Included

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2x Flashing amber beacons	\$1,500	Included	Included	\$880	Included	Included
LED Taillights-E/O		Included	Included	Included	Included	\$200
Sidelights*-E/O		Included	Included	Included	Included	
Reversing Lights*-E/O		Included	Included	Included	Included	\$200
Sets of Spare Keys		3	2	2	2	2
Full Warranty	36mths or 6000hrs	36mths or 6000hrs	36mths or 6000hrs	48mths or 4000hrs	36mth or 6000hr	12mths or 1000hr
Vehicle Price inc GST	\$225,610	\$260,360	\$275,000	\$235,400	\$258,500	\$173,800
Less Trade-in	\$33,000	\$34,100	\$49,500	\$44,000	\$55,000	\$49,500
Total cost inc GST	\$192,610	\$205,691	225,500	\$191,000	\$203.500	\$124,300
Total non-standard items.	\$5925			\$2,403		\$400
<b>Total Cost inc non-standard items</b>	<b>\$198,785</b>	<b>\$205,691</b>	<b>\$225,500</b>	<b>\$193,403</b>	<b>\$203.500</b>	<b>\$124,700</b>

<b>Tenderer</b>	<b>CJD Equipment P/L 10 Kerr St Picton WA 6229</b>	<b>JCB Construction Equipment Australia 93 Poole Street Welshpool 6106</b>	<b>CJD Equipment 10 Kerr St Picton WA 6229</b>
Make & Model	SDSLG LG938L	JCB 426HT Series II	Volvo L70F
Operational Weight (GCM)	10,700kg	14,930kg	13,160kg
Hydraulics	Single lever hydraulic pilot control		Load-sensing axial piston pumps
Engine Power (Kw)	5.9L 97kW 130hp 436Nm @2200 torque/rpm	5.9L 123kW 165hp @ 2200 torque/rpm	6.0L 126kW 171hp 750Nm @ 1600 torque/rpm
Transmission	4 forward 4 reverse	4 forward 3 reverse	4 forward 4 reverse
Tyres	17.5 R25 tubeless radial L-3 T2	Bridgestone	Bridgestone VJT L3 20.5 R25
Min Turn Radius	5381mm	3950mm	2890mm
Fuel Tank	140 Litres	230 Litres	224 Litres
Air Conditioning	Included		Included
Window Tinting	Northwest Tint	Included	
External Mirrors	Included		Included
Fire Extinguisher	Included	Included	\$443
Workshop Manuals	\$1,380	Included	\$1380
Stereo radio cassette CD	\$690	Included	\$690
Heavy duty cloth seat covers*	Included	Included	\$288
Floor Coverings*	Included		Included
Convertor*	Included		Included

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2x Flashing amber beacons	\$1,610	Included	\$1,610
LED Taillights-E/O	\$357		\$357
Reversing Lights*-E/O	Included		Included
Sets of Spare Keys	2		2
Full Warranty	12mths-2,000hrs	36 months/ 6,000hrs	12mths-2,500hrs
Vehicle Price inc GST	\$141,900	\$191,400	\$276,650
Less Trade-in	\$36,500	na	\$36,500
Total cost inc GST	\$105,600	\$191,400	\$240,350
Total non-standard items.	\$4,037		\$4,768
<b>Total Cost inc non-standard items</b>	<b>\$109,637</b>	<b>\$191,400</b>	<b>\$245,118</b>

<b>Evaluation Criteria</b>	<b>Weighting</b>
<b>(A) Task Suitability</b>	
<b>Operator Occupational Health &amp; Safety</b>	
<b>Serviceability and Reliability</b>	
<b>Spare Parts and Service, Technical backup &amp; Warranty</b>	<b>20%</b>
<b>Practicability (operator assessment)</b>	
<b>(B) Specification</b>	
<b>Compliance with Specification</b>	<b>30%</b>
<b>Shire of Denmark Fleet Standardisation</b>	
<b>(C) Price</b>	
<b>Price of unit offered</b>	<b>40%</b>
<b>Annual Depreciation</b>	
<b>(D) Councils Regional Price Policy (see attached)</b>	<b>10%</b>
<b>Local supply content advantage</b>	

Evaluation Criteria and Assessment:

Tenderer #	MAKE	MODEL	Criteria A Score 20%	Criteria B Score 30%	Criteria C Score 40%	Criteria D Score 10%	Sub Total (100%	Weighting Score	Vehicle Price	Trade In Price	Weighted Price
SDLG Australia	SDSLG	LG 938L	15	23	40.00	6	84.00	1.00	\$109,637.00	\$36,500.00	\$109,637.00
Komatsu	Komatsu	WA250PZ-6	19	28	21.32	8	76.32	1.10	\$205,691.00	\$34,100.00	\$226,389.47
BT Equipment P/L	Kawasaki	70 ZV	13	27	19.45	4	63.45	1.32	\$225,500.00	\$49,500.00	\$298,534.28
McIntosh & Son WA	Case	621 E	19	29	22.60	10	80.60	1.04	\$193,403.00	\$44,000.00	\$201,561.44
Hitachi Construction	John Deere	544 K	16	27	21.55	6	70.55	1.19	\$203,500.00	\$55,000.00	\$242,296.24
GCM Agencies P/L	Lonking	CDM835	13	23	35.17	4	75.17	1.12	\$124,700.00	\$49,500.00	\$139,348.14
Westrac	Cat	924H	19	28	22.06	9	78.06	1.08	\$198,785.00	\$33,000.00	\$213,911.61
JCB Construction	JCB	426 HT Series II	16	27	22.91	6	71.91	1.17	\$191,400.00	na	\$223,579.47
CJD Equipment	Volvo	L 70F	19	29	17.89	6	71.89	1.17	\$245,118.00	\$36,500.00	\$286,408.57